

Leong Hup International (LHIB MK)

No surprises

BUY maintained; TP lifted to MYR0.82

LHIB's 2Q25 results met expectations. Domestic poultry demand should remain resilient in the near-term. Further, with expectations for feed raw material costs (corn & soybean) to remain stable in 2H25, this should mitigate any potential weakness in poultry ASPs within its other countries of operations. No change to our earnings estimates. Rolling forward our valuation base year to FY26E, our TP is lifted to MYR0.82 (+2sen), based on an unchanged 8x FY26E PER, about mean.

2Q25 results were within expectations

LHIB's 2Q25 core net profit of MYR90m (-6% YoY, -11% QoQ) brought 1H25 core net profit to MYR192m (+26% YoY), accounting for 52% of both ours/consensus full-year earnings estimates. No dividend was declared this quarter (2Q24: Nil), as expected.

Weaker livestock and feedmill earnings YoY

Group revenue fell -9% YoY in 2Q25 due to the underperformance in (i) the livestock segment (-5% YoY) led by lower poultry ASPs (DOC & broilers) and sales volume in Indonesia, but partially buffered by better Malaysia sales from poultry ASPs and sales volume improvements, and (ii) feedmill segment (-16% YoY) largely from softer feed ASPs in Indonesia, Malaysia and Vietnam. Subsequently, LHIB's 2Q25 group EBITDA decreased by a wider -13% YoY mainly from lower livestock EBITDA margins (-1.6ppts YoY).

Expecting outlook to be stable in 2H25

Poultry demand and ASP trends are expected to remain relatively stable in Malaysia in the near-term. With a recent uptick in DOC and broiler ASPs in Indonesia (Jul 2025), this may also lead to better sequential livestock segmental earnings performance. Given a more manageable level of feed raw material ASPs for corn and soybean, coupled with the appreciation in MYR, this will aid LHIB in maintaining group margins in the event of unexpected volatility in poultry ASPs within the group.

FYE Dec (MYR m)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue	9,540	9,309	9,257	9,471	9,704
EBITDA	1,043	1,204	1,107	1,081	1,101
Core net profit	302	429	367	375	373
Core EPS (sen)	8.3	11.8	10.1	10.3	10.2
Core EPS growth (%)	37.8	42.2	(14.3)	2.1	(0.7)
Net DPS (sen)	3.0	3.5	3.0	3.1	3.1
Core P/E (x)	6.8	5.1	6.4	6.2	6.3
P/BV (x)	0.9	0.9	0.9	0.8	0.7
Net dividend yield (%)	5.3	5.8	4.7	4.8	4.8
ROAE (%)	14.2	18.3	14.2	13.2	12.0
ROAA (%)	4.6	6.6	4.8	4.1	3.8
EV/EBITDA (x)	4.5	3.7	4.6	4.4	4.4
Net gearing (%) (incl perps)	65.6	42.1	47.5	33.1	29.9
Consensus net profit	-	-	376	375	376
MIBG vs. Consensus (%)	-	-	(2.3)	0.0	(0.9)

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BUY

Share Price	MYR 0.64
12m Price Target	MYR 0.82 (+34%)
Previous Price Target	MYR 0.80

Company Description

The company is an integrated poultry player with operations across Malaysia, Singapore, Indonesia, Vietnam and the Philippines

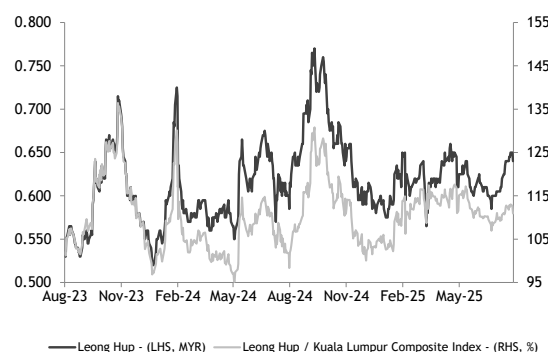
Statistics

52w high/low (MYR)	0.77/0.57
3m avg turnover (USDm)	0.4
Free float (%)	27.4
Issued shares (m)	3,650
Market capitalisation	MYR2.3B
	USD555M

Major shareholders:

Emerging Glory Sdn. Bhd.	52.8%
Concordant Investments Pte Ltd.	9.0%

Price Performance



	-1M	-3M	-12M
Absolute (%)	7	(1)	7
Relative to index (%)	2	(5)	9

Source: FactSet

Glossary

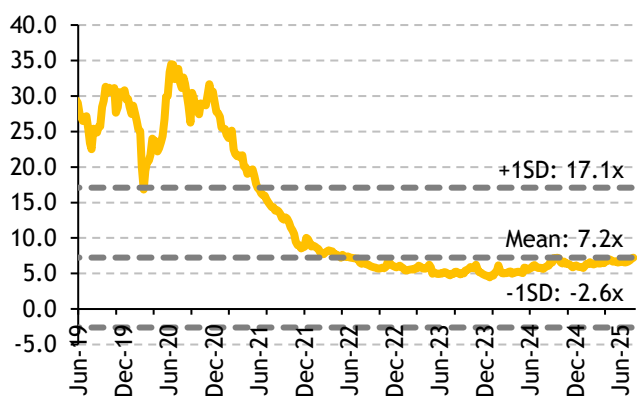
DOC: Day-old-chicks
ASP: Average selling price

Fig 1: Leong Hup International: Results Summary Table

FY Dec (MYR m)	Quarterly					Cumulative		
	2Q25	2Q24	% YoY	1Q25	% QoQ	6M25	6M24	% YoY
Revenue	2,133.5	2,355.1	(9.4)	2,210.9	(3.5)	4,344.4	4,766.0	(8.8)
EBITDA	257.3	296.4	(13.2)	261.1	(1.4)	518.4	537.1	(3.5)
Depreciation	(76.5)	(77.8)	(1.6)	(76.4)	0.1	(153.0)	(157.3)	(2.8)
EBIT	180.8	218.7	(17.3)	184.6	(2.1)	365.5	379.8	(3.8)
Interest expense	(25.0)	(34.2)	(26.9)	(26.4)	(5.3)	(51.3)	(70.4)	(27.0)
Associates	0.1	0.0	>100.0	0.1	(5.2)	0.2	0.1	>100.0
Pre-tax profit	156.0	184.6	(15.5)	158.4	(1.5)	314.4	309.5	1.6
Tax	(37.3)	(40.4)	(7.6)	(17.7)	110.7	(55.0)	(70.4)	(21.8)
Minority interest	(28.3)	(47.7)	(40.5)	(38.9)	(27.1)	(67.2)	(86.0)	(21.8)
Net profit	90.3	96.5	(6.4)	101.8	(11.3)	192.1	153.1	25.5
Core net profit	90.3	96.5	(6.4)	101.8	(11.3)	192.1	153.1	25.5
			+/- p.ptsYoY		+/- p.ptsQoQ			+/- p.ptsYoY
<i>EBITDA margin (%)</i>	12.1	12.6	(0.5)	11.8	0.3	11.9	11.3	0.7
<i>EBIT margin (%)</i>	8.5	9.3	(0.8)	8.4	0.1	8.4	8.0	0.4
<i>Tax rate (%)</i>	(23.9)	(21.9)	(2.0)	(11.2)	(12.8)	(17.5)	(22.7)	5.2
<u>Revenue:</u>			% YoY		% QoQ			% YoY
Livestock	1,298.1	1,368.0	(5.1)	1,324.7	(2.0)	2,622.8	2,683.8	(2.3)
Feedmill	832.0	984.2	(15.5)	882.7	(5.7)	1,714.7	2,076.5	(17.4)
Others	3.4	2.9	16.9	3.5	(2.1)	6.8	5.8	17.4
Total	2,133.5	2,355.1	(9.4)	2,210.9	(3.5)	4,344.4	4,766.0	(8.8)
<u>EBITDA:</u>			% YoY		% QoQ			% YoY
Livestock	117.2	145.3	(19.3)	113.6	3.2	230.8	224.3	2.9
Feedmill	139.5	151.9	(8.2)	148.2	(5.9)	287.7	316.5	(9.1)
Others	0.6	(0.8)	n.m.	(0.7)	n.m.	(0.1)	(3.7)	(96.6)
Total	257.3	296.4	(13.2)	261.1	(1.4)	518.4	537.1	(3.5)
<u>EBITDA margin (%):</u>			+/- p.ptsYoY		+/- p.ptsQoQ			+/- p.ptsYoY
Livestock	9.0	10.6	(1.6)	8.6	0.5	8.8	8.4	0.4
Feedmill	16.8	15.4	1.3	16.8	(0.0)	16.8	15.2	1.5
Others	18.4	(26.8)	45.2	(21.6)	39.9	(1.8)	(62.8)	61.0
Total	12.1	12.6	(0.5)	11.8	0.3	11.9	11.3	0.7

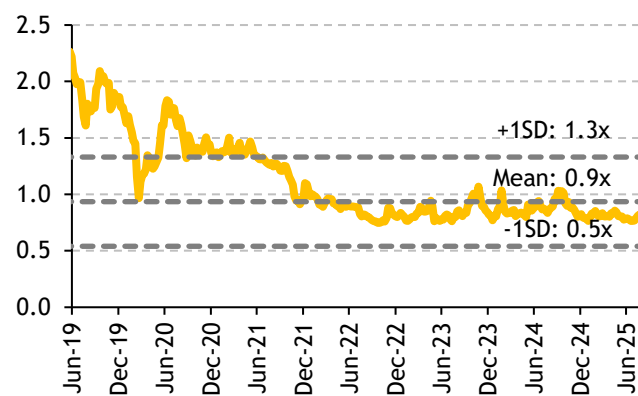
Source: Company

Fig 2: Forward PER (x)



Source: Bloomberg, Maybank IBG Research

Fig 3: Forward PBV (x)



Source: Bloomberg, Maybank IBG Research

Risk statement

There are several risk factors to our earnings estimates, target price and rating for LHIB. The group is subject to market volatility in selling prices as well as demand-supply imbalances, both in feed and poultry. Moreover, poultry is vulnerable to disease and epidemic outbreaks that could further exacerbate demand-supply imbalances.

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Metrics					
P/E (reported) (x)	6.6	5.3	6.4	6.2	6.3
Core P/E (x)	6.8	5.1	6.4	6.2	6.3
P/BV (x)	0.9	0.9	0.9	0.8	0.7
P/NTA (x)	1.0	0.9	0.9	0.8	0.7
Net dividend yield (%)	5.3	5.8	4.7	4.8	4.8
FCF yield (%)	33.3	32.4	7.7	23.8	6.8
EV/EBITDA (x)	4.5	3.7	4.6	4.4	4.4
EV/EBIT (x)	6.5	5.0	6.6	6.5	6.5

INCOME STATEMENT (MYR m)

Revenue	9,539.5	9,309.5	9,256.8	9,470.5	9,703.6
EBITDA	1,043.4	1,203.7	1,107.2	1,081.4	1,100.9
Depreciation	(276.2)	(269.3)	(292.5)	(302.6)	(311.8)
Amortisation	(43.2)	(43.6)	(43.9)	(43.9)	(43.9)
EBIT	724.0	890.8	770.9	734.9	745.2
Net interest income /(exp)	(169.6)	(130.6)	(176.5)	(189.1)	(201.7)
Associates & JV	0.3	0.4	0.4	0.4	0.4
Pretax profit	554.7	760.5	594.7	546.2	543.8
Income tax	(124.9)	(129.7)	(101.4)	(93.1)	(92.8)
Minorities	(128.1)	(201.9)	(125.9)	(77.8)	(78.5)
Reported net profit	301.7	428.9	367.4	375.2	372.5
Core net profit	301.7	428.9	367.4	375.2	372.5

BALANCE SHEET (MYR m)

Cash & Short Term Investments	699.5	770.7	2,474.7	3,182.1	3,492.4
Accounts receivable	729.4	623.2	818.7	656.5	855.0
Inventory	978.8	968.6	1,141.0	1,051.1	1,203.0
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	2,730.3	2,683.3	3,215.9	3,313.6	3,402.1
Intangible assets	102.5	91.2	90.9	90.6	90.3
Investment in Associates & JVs	1.7	1.8	1.8	1.8	1.8
Other assets	1,284.4	1,305.5	1,216.4	1,208.1	1,201.1
Total assets	6,526.6	6,444.3	8,959.4	9,503.8	10,245.9
ST interest bearing debt	1,615.3	1,449.5	2,430.1	2,597.7	2,765.3
Accounts payable	359.6	311.6	429.2	340.6	451.0
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	1,022.0	721.3	1,811.5	1,926.7	2,041.9
Other liabilities	575.0	634.0	570.0	579.0	589.0
Total Liabilities	3,571.5	3,116.9	5,240.4	5,444.3	5,847.1
Shareholders Equity	2,236.7	2,448.6	2,714.4	2,977.0	3,237.8
Minority Interest	718.4	878.8	1,004.7	1,082.5	1,161.0
Total shareholder equity	2,955.1	3,327.4	3,719.1	4,059.5	4,398.8
Total liabilities and equity	6,526.6	6,444.3	8,959.4	9,503.8	10,245.9

CASH FLOW (MYR m)

Pretax profit	554.7	760.5	594.7	546.2	543.8
Depreciation & amortisation	319.4	313.0	336.4	346.5	355.7
Cash taxes paid	(124.9)	(129.7)	(101.4)	(93.1)	(92.8)
Other operating cash flow	0.0	0.0	0.0	0.0	0.0
Cash flow from operations	902.8	1,006.6	579.3	957.0	559.0
Capex	(215.9)	(292.2)	(400.0)	(400.0)	(400.0)
Free cash flow	686.9	714.4	179.3	557.0	159.0
Dividends paid	(77.0)	(178.0)	(110.2)	(112.6)	(111.8)
Equity raised / (purchased)	0.0	(11.5)	4.4	0.0	0.0
Change in Debt	(696.3)	(530.8)	2,070.8	282.8	282.8
Other invest/financing cash flow	51.3	(32.8)	(15.2)	(19.4)	(19.4)
Net cash flow	(35.0)	(38.7)	2,129.1	707.8	310.6

FYE 31 Dec	FY23A	FY24A	FY25E	FY26E	FY27E
Key Ratios					
Growth ratios (%)					
Revenue growth	5.5	(2.4)	(0.6)	2.3	2.5
EBITDA growth	36.3	15.4	(8.0)	(2.3)	1.8
EBIT growth	56.0	23.0	(13.5)	(4.7)	1.4
Pretax growth	69.9	37.1	(21.8)	(8.2)	(0.4)
Reported net profit growth	37.8	42.2	(14.3)	2.1	(0.7)
Core net profit growth	37.8	42.2	(14.3)	2.1	(0.7)
Profitability ratios (%)					
EBITDA margin	10.9	12.9	12.0	11.4	11.3
EBIT margin	7.6	9.6	8.3	7.8	7.7
Pretax profit margin	5.8	8.2	6.4	5.8	5.6
Payout ratio	36.3	30.0	30.0	30.0	30.0
DuPont analysis					
Net profit margin (%)	3.2	4.6	4.0	4.0	3.8
Revenue/Assets (x)	1.5	1.4	1.0	1.0	0.9
Assets/Equity (x)	2.9	2.6	3.3	3.2	3.2
ROAE (%)	14.2	18.3	14.2	13.2	12.0
ROAA (%)	4.6	6.6	4.8	4.1	3.8
Liquidity & Efficiency					
Cash conversion cycle	56.9	56.8	60.0	60.0	60.0
Days receivable outstanding	26.0	26.2	28.0	28.0	28.0
Days inventory outstanding	48.2	46.7	49.2	49.2	49.2
Days payables outstanding	17.3	16.1	17.3	17.3	17.3
Dividend cover (x)	2.8	3.3	3.3	3.3	3.3
Current ratio (x)	1.3	1.4	1.6	1.7	1.7
Leverage & Expense Analysis					
Asset/Liability (x)	1.8	2.1	1.7	1.7	1.8
Net gearing (%) (incl perps)	65.6	42.1	47.5	33.1	29.9
Net gearing (%) (excl. perps)	65.6	42.1	47.5	33.1	29.9
Net interest cover (x)	4.3	6.8	4.4	3.9	3.7
Debt/EBITDA (x)	2.5	1.8	3.8	4.2	4.4
Capex/revenue (%)	2.3	3.1	4.3	4.2	4.1
Net debt/ (net cash)	1,937.8	1,400.1	1,767.0	1,342.3	1,314.8

Source: Company; Maybank IBG Research

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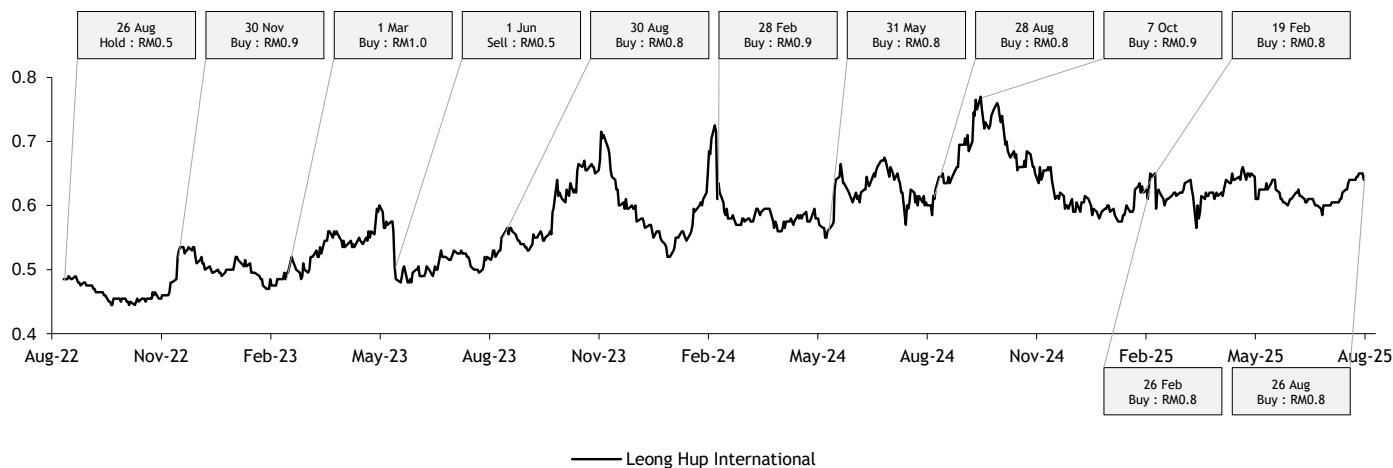
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